
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT PURSUANT TO
SECTION 13 OR 15(d) OF THE**

SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): May 7, 2015

LAREDO PETROLEUM, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware

(State or Other Jurisdiction of Incorporation or
Organization)

001-35380

(Commission File Number)

45-3007926

(I.R.S. Employer Identification No.)

15 W. Sixth Street, Suite 900, Tulsa, Oklahoma

(Address of Principal Executive Offices)

74119

(Zip Code)

Registrant's telephone number, including area code: **(918) 513-4570**

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

Item 2.02. Results of Operations and Financial Condition.

On May 7, 2015, Laredo Petroleum, Inc. (the "Company") announced its financial and operating results for the quarter ended March 31, 2015. A copy of the Company's press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference. The Company plans to host a teleconference and webcast on May 7, 2015, at 9:00 am Central Time to discuss these results. To access the call, please dial 1-877-930-8286, using the conference code 21467111 or 1-253-336-8039 for international callers, also using the conference code 21467111. A replay of the call will be available through Thursday, May 14, 2015, by dialing 1-855-859-2056, and using conference code 21467111. The webcast may be accessed at the Company's website, www.laredopetro.com, under the tab "Investor Relations."

In accordance with General Instruction B.2 of Form 8-K, the information in this Item is deemed to be "furnished" and shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

Item 7.01. Regulation FD Disclosure.

On May 7, 2015, the Company issued the press release described above in Item 2.02 of this Current Report on Form 8-K. A copy of the press release is attached hereto as Exhibit 99.1.

All statements in the teleconference, other than historical financial information, may be deemed to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although the Company believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

In accordance with General Instruction B.2 of Form 8-K, the information furnished under Item 7.01 of this Current Report on Form 8-K and the exhibits attached hereto are deemed to be "furnished" and shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information and exhibits be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

Item 9.01. Financial Statements and Exhibits.

(d) *Exhibits.*

Exhibit Number	Description
99.1	Press release dated May 7, 2015 announcing financial and operating results.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

LAREDO PETROLEUM, INC.

Dated: May 7, 2015

By: /s/ Richard C. Buterbaugh

Richard C. Buterbaugh

Executive Vice President and Chief Financial Officer

EXHIBIT INDEX

Exhibit Number

Description

99.1	Press release dated May 7, 2015 announcing financial and operating results.
------	---



15 West 6th Street, Suite 900 · Tulsa, Oklahoma 74119 · (918) 513-4570 · Fax: (918) 513-4571
www.laredopetro.com

LAREDO PETROLEUM ANNOUNCES 2015 FIRST-QUARTER FINANCIAL AND OPERATING RESULTS

TULSA, OK - May 7, 2015 - Laredo Petroleum, Inc. (NYSE: LPI) (“Laredo” or “the Company”) today announced its 2015 first-quarter results, reporting a net loss attributable to common stockholders of \$0.5 million, or \$0.00 per diluted share. Adjusted Net Income, a non-GAAP financial measure, for the first quarter of 2015 was \$4.4 million, or \$0.03 per diluted share. Adjusted EBITDA, a non-GAAP financial measure, for the first quarter of 2015 was \$118.6 million.

2015 First-Quarter Highlights

- Produced a Company record 47,487 barrels of oil equivalent (“BOE”) per day, up approximately 47% from the comparable first quarter of 2014
- Reduced unit cash costs approximately 30% to \$14.07 per BOE, from the first-quarter 2014 rate of \$20.06 per BOE, on a three-stream basis
- Reduced estimated capital costs for horizontal wells drilled on a single-well pad to a range of \$6.3 million to \$6.9 million per well
- Commenced full-operations on the Medallion Wolfcamp Connector and Reagan Extension pipelines, 49%-owned by Laredo Midstream Services, LLC (“LMS”)
- Continued construction of the Midkiff Lateral and Santa Rita Lateral extensions of the Medallion pipeline, enabling third-party volumes to be transported to Colorado City, Texas

Please see supplemental financial information at the end of this news release for reconciliations of non-GAAP financial measures.

“During the first quarter, Laredo continued to benefit from its contiguous acreage base in a premier oil producing basin,” commented Randy A. Foutch, Laredo Chairman and Chief Executive Officer. “The operational benefits of our production corridors, built on contiguous, high working interest leasehold, facilitated the delivery of our oil production to sales points, which proved extremely beneficial during the quarter’s adverse weather events and also mitigated the impact of reduced trucking on hazardous roadways. Gas lift, rig fuel and water distribution facilities are contributing to anticipated reductions in drilling and operating costs, enabling the Company to operate more efficiently and potentially generate

returns comparable to those previously achieved at higher oil prices. Additionally, during the second quarter of 2015, our water system is expected to deliver approximately 3 million barrels of water in a 30-day period to enable the simultaneous completion of 12 horizontal wells.”

“We have acquired high-quality 3D seismic on approximately 95% of our acreage, collected extensive petrophysical data across our leasehold and integrated this data into our reservoir characterization process known as the Earth Model. Focusing our operations in a concentrated acreage block facilitated data acquisition and makes processing the data in the Earth Model extremely efficient and effective. As we assess conditions to determine the most advantageous time to accelerate drilling, the cost and efficiency advantages of drilling multi-well pads along our production corridors and the potential to use the Earth Model for landing and steering horizontal wells are both expected to enhance returns in a challenging commodity price environment.”

Operational Update

In the first quarter of 2015, Laredo produced a Company record 47,487 BOE per day, up from three-stream production of 32,358 BOE per day in the first quarter of 2014. During the first quarter of 2015, the Company completed 11 horizontal wells in the Company’s four initially targeted zones, with an average working interest of approximately 99%. Two horizontal wells were completed in the Upper Wolfcamp, two in the Middle Wolfcamp, three in the Lower Wolfcamp and four in the Cline. Additionally, 21 vertical wells were completed with an average working interest of approximately 88%.

Completions in the first quarter of 2015 and those planned for the second quarter of 2015 reflect substantial multi-well pad drilling activity commenced in the later part of 2014. The Company has begun concurrent completion activities on 12 horizontal wells on the JE Cox-Blanco production corridor and expects to complete a total of 20 horizontal wells in the second quarter with an average working interest of approximately 71%. The operational adjustments made by Laredo to align activity levels with current commodity prices will result in reduced completion activity in the second half of 2015 and it is expected that the Company’s capital expenditures will be less than projected cash flow during the second half of 2015.

Laredo is continuing to focus on reducing costs and maximizing operational efficiencies. The Company has reduced capital cost expectations to a range of \$6.3 million to \$6.9 million for horizontal wells drilled on single-well pads and to a range of \$5.9 million to \$6.5 million for horizontal wells drilled on multi-well pads. These reductions reflect the Company’s ability to gain efficiencies by utilizing production

corridor infrastructure, extensive efforts that have reduced the number of days required to drill horizontal wells and decreased service costs.

The performance of the Company's horizontal wells continues to support the type curves which now reflect Laredo's transition to reporting reserves and production on a three-stream basis beginning January 1, 2015. Laredo focuses on production history of at least 180 days to determine the performance of horizontal wells versus the type curve for the well.

Zone	Wells with 180 days of Production			Wells with 365 days of Production		
	No. of Wells <i>(long laterals)</i>	Avg. Cumulative Production per Well <i>(Three-stream MBOE)</i>	% of Type Curve	No. of Wells <i>(long laterals)</i>	Avg. Cumulative Production per Well <i>(Three-Stream MBOE)</i>	% of Type Curve
Upper Wolfcamp	51	88.8	97%	31	147.9	103%
Middle Wolfcamp	17	84.4	105%	11	134.0	106%
Lower Wolfcamp	15	77.2	97%	6	142.2	112%
Cline	10	98.4	103%	6	134.1	95%

The Company continues to refine the Earth Model reservoir characterization process. Elements of the Earth Model are being optimized to select landing points and geosteer horizontal wells drilling in areas where the tool is currently available. The Company continually incorporates new well results with existing data to enhance its predictive capabilities. It is expected that when a statistically significant number of horizontal wells, in which the Earth Model has been fully implemented, have 180 days of production history, the benefits of the Earth Model can be more fully assessed.

Laredo Midstream Services Update

During the first quarter of 2015, the Company's wholly-owned subsidiary, LMS, continued to support the Company through the construction of infrastructure to facilitate production and marketing of oil, natural gas liquids and natural gas as well as the management of Laredo's investment in Medallion Gathering & Processing, LLC, in which the Company owns a 49% interest.

A major component of the infrastructure that LMS manages, both on production corridors and more broadly across the Company's leasehold, is the oil and natural gas gathering systems. Ownership and control of these gathering systems provides optionality by enabling LMS to access multiple sales points for oil, natural gas liquids and natural gas and decreases Laredo's dependence on an individual market. The 175-mile LMS-owned natural gas gathering system provides direct connectivity to three processors

operating 15 plants. This system currently transports approximately 50% of Laredo's gross operated gas production, reducing gathering costs by approximately \$0.10 per million British thermal units ("MMBtu"). The 20-mile oil gathering system currently gathers approximately 40% of the Company's gross operated oil production which can be directed to the Medallion or Plains pipelines. This gathering system enables Laredo to minimize field inventory, reduce truck traffic, minimize weather disruptions and benefit from a \$0.95 per barrel higher netback price. Additionally, LMS receives \$0.75 per barrel in third-party gathering revenue from crude purchasers utilizing the system. The Company expects that approximately 50% of gross operated oil production will be gathered on the system once the 12 horizontal wells on the JE Cox-Blanco corridor are completed and producing.

The Medallion pipeline commenced operations in the fourth quarter of 2014 and became fully operational in the first quarter of 2015. At March 31, 2015, the pipeline was transporting approximately 16,500 barrels of oil per day and is expected to be transporting more than 40,000 barrels of oil per day by the end of the second quarter of 2015. The Midkiff and Santa Rita Laterals, extensions of the original pipeline to the West and South that will transport third-party volumes to Colorado City, Texas, are expected to be fully operational in the second quarter of 2015 and volumes on the Medallion pipeline are expected to reach approximately 70,000 barrels of oil per day by the end of 2015.

2015 Capital Program

During the first quarter of 2015, Laredo invested approximately \$211 million in exploration and development activities and approximately \$37 million in pipelines and related infrastructure assets held by LMS. Approximately \$41 million of the capital invested in exploration and development activities during the quarter were related to activities initiated in 2014.

Liquidity

On May 4, 2015, in connection with the regular semi-annual redetermination of the Company's senior secured credit facility, lenders increased the Company's borrowing base to \$1.25 billion and the Company increased its aggregate elected commitment amount of \$1.0 billion. At May 5, 2015, the Company had approximately \$13 million in cash and equivalents and an outstanding balance of \$60 million under the senior secured credit facility, resulting in total liquidity of approximately \$950 million.

Commodity Derivatives

Laredo maintains an active hedging program to reduce the variability in its anticipated cash flow due to fluctuations in commodity prices. At March 31, 2015, the Company had hedges in place for the remaining three quarters of 2015 for 5,768,140 barrels of oil at a weighted-average floor price of \$80.99 per barrel, representing approximately 100% of anticipated oil production for the last nine months of 2015. The Company has also hedged 21,520,000 MMBtu of natural gas for the remaining nine months of 2015 at a weighted-average floor price of \$3.00 per MMBtu, representing approximately 60% of anticipated natural gas and natural gas liquids production for the last three quarters of 2015. Additionally, the Company has basis swaps for the remaining nine months of 2015 totaling 2,750,000 barrels of oil to hedge the Midland-West Texas Intermediate ("WTI") basis differential at WTI less \$1.95 per barrel.

For 2016, the Company has hedged 4,129,800 barrels of oil at a weighted-average floor price of \$81.84 per barrel and 18,666,000 MMBtu of natural gas at a weighted-average floor price of \$3.00 per MMBtu. Additionally, for 2017, the Company has hedged 2,628,000 barrels of oil at a weighted-average floor price of \$77.22 per barrel.

Potential Transaction

As previously announced, the Company has been in discussions regarding a drilling fund opportunity involving a portion of its northern Permian-Garden City properties as well as additional operational locations in its southern area. Although the Company received significant interest regarding such an opportunity, it has not reached terms that the Company believes would be beneficial to its stockholders. Further pursuit of a joint development opportunity may occur, but there can be no assurance of any discussions or any transaction of this nature.

Guidance

The table below reflects the Company's guidance for second-quarter 2015:

	2Q-2015	FY-2015
Production (MMBOE)	4.0 - 4.2	15.6 - 16.0
Crude oil % of production	50%	50%
Natural gas liquids % of production	25%	25%
Natural gas % of production	25%	25%
Price Realizations (pre-hedge):		
Crude oil (% of WTI)	~85%	~85%
Natural gas liquids (% of WTI)	~25%	~25%
Natural Gas (% of Henry Hub)	~70%	~70%
Operating Costs & Expenses:		
Lease operating expenses (\$/BOE)	\$6.75 - \$7.75	\$6.75 - \$7.75
Midstream expenses (\$/BOE)	\$0.40 - \$0.50	\$0.40 - \$0.50
Production and ad valorem taxes (% of oil and gas revenue)	7.75%	7.75%
General and administrative expenses (\$/BOE)	\$6.00 - \$7.00	\$6.00 - \$7.00
Depletion, depreciation and amortization (\$/BOE)	\$16.50 - \$17.50	\$16.75 - \$17.75

Conference Call Details

Laredo has scheduled a conference call today at 9:00 a.m. CT (10:00 a.m. ET) to discuss its first-quarter 2015 financial and operating results and management's outlook for the future, the content of which is not part of this earnings release. Participants may listen to the call via the Company's website at www.laredopetro.com, under the tab for "Investor Relations." The conference call may also be accessed by dialing 1-877-930-8286, using the conference code 21467111. International participants may access the call by dialing 1-253-336-8309, also using conference code 21467111. It is recommended that participants dial in approximately 10 minutes prior to the start of the conference call. A telephonic replay will be available approximately two hours after the call on May 7, 2015 through Thursday, May 14, 2015. Participants may access this replay by dialing 1-855-859-2056, using conference code 21467111.

About Laredo

Laredo Petroleum, Inc. is an independent energy company with headquarters in Tulsa, Oklahoma. Laredo's business strategy is focused on the acquisition, exploration and development of oil and natural gas properties primarily in the Permian Basin in West Texas.

Additional information about Laredo may be found on its website at www.laredopetro.com.

Forward-Looking Statements

This press release and any oral statements made regarding the subject of this release, including in the conference call referenced herein, contain forward-looking statements as defined under Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, that address activities that Laredo assumes, plans, expects, believes, intends, projects, estimates or anticipates (and other similar expressions) will, should or may occur in the future are forward-looking statements. The forward-looking statements are based on management's current belief, based on currently available information, as to the outcome and timing of future events.

The preliminary results above are based on the most current information available to management. As a result, our final results may vary from these preliminary estimates. Such variances may be material; accordingly, you should not place undue reliance on these preliminary estimates.

General risks relating to Laredo include, but are not limited to, the risks described in its Annual Report on Form 10-K for the year ended December 31, 2014, its Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 and those set forth from time to time in other filings with the SEC. These documents are available through Laredo's website at www.laredopetro.com under the tab "Investor Relations" or through the SEC's Electronic Data Gathering and Analysis Retrieval System ("EDGAR") at www.sec.gov. Any of these factors could cause Laredo's actual results and plans to differ materially from those in the forward-looking statements. Therefore, Laredo can give no assurance that its future results will be as estimated. Laredo does not intend to, and disclaims any obligation to, update or revise any forward-looking statement.

The SEC generally permits oil and gas companies, in filings made with the SEC, to disclose proved reserves, which are reserve estimates that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions and certain probable and possible reserves that meet the SEC's definitions for such terms. In this press release and the conference call, the Company may use the terms "resource potential" and "estimated ultimate recovery, or EURs," each of which the SEC guidelines restrict from being included in filings with the SEC without strict compliance with SEC definitions. These terms refer to the Company's internal estimates of unbooked hydrocarbon quantities that may be potentially added to proved reserves, largely from a specified resource play. A resource play is a term used by the Company to describe an accumulation of hydrocarbons known to exist over a large areal expanse and/or thick vertical section, which, when compared to a conventional play, typically has a lower geological and/or commercial development risk. EURs are based on the Company's previous operating experience in a given area and publicly available information relating to the operations of producers who are conducting operations in these areas. Unbooked resource potential or EURs do not constitute reserves within the meaning of the Society of Petroleum Engineer's Petroleum Resource Management System or SEC rules and do not include any proved reserves. Actual quantities of reserves that may be ultimately recovered from the Company's interests may differ substantially from those presented herein. Factors affecting ultimate recovery include the scope of the Company's ongoing drilling program, which will be directly affected by the availability of capital, decreases in oil and natural gas prices, drilling and production costs, availability of drilling services and equipment, drilling results, lease expirations, transportation constraints, regulatory approvals, negative revisions to reserve estimates and other factors as well as actual drilling results, including geological and mechanical factors affecting recovery rates. Estimates of unproved reserves may change significantly as development of the Company's core assets provides additional data. In addition, our production forecasts and expectations for future periods are dependent upon many assumptions, including estimates of production decline rates from existing wells and the

undertaking and outcome of future drilling activity, which may be affected by significant commodity price declines or drilling cost increases.

###

Contact:

Ron Hagood: (918) 858-5504 - RHagood@laredopetro.com

15-12

8

Laredo Petroleum, Inc.
Condensed consolidated statements of operations

(in thousands, except per share data)	Three months ended March 31,	
	2015	2014
	(unaudited)	
Revenues:		
Oil, NGL and natural gas sales	\$ 118,118	\$ 173,214
Midstream service revenues	1,309	96
Sales of purchased oil	31,267	—
Total revenues	150,694	173,310
Costs and expenses:		
Lease operating expenses	32,380	21,785
Midstream service expenses	1,574	845
Production and ad valorem taxes	9,086	12,450
Minimum volume commitments	1,656	516
Costs of purchased oil	31,200	—
General and administrative	21,855	27,654
Restructuring expenses	6,042	—
Accretion of asset retirement obligations	579	415
Depletion, depreciation and amortization	71,942	49,607
Impairment expense	878	—
Total costs and expenses	177,192	113,272
Operating income (loss)	(26,498)	60,038
Non-operating income (expense):		
Gain (loss) on derivatives, net	63,155	(31,112)
Income (loss) from equity method investee	(433)	16
Interest expense	(32,414)	(28,986)
Other	(639)	(62)
Non-operating income (expense), net	29,669	(60,144)
Income (loss) before income taxes	3,171	(106)
Income tax expense:		
Deferred	(3,643)	(107)
Total income tax expense	(3,643)	(107)
Net loss	\$ (472)	\$ (213)
Net loss per common share:		
Basic	\$ —	\$ —
Diluted	\$ —	\$ —
Weighted-average common shares outstanding:		
Basic	162,426	141,067
Diluted	162,426	141,067

Laredo Petroleum, Inc.
Condensed consolidated balance sheets

(in thousands)	March 31, 2015	December 31, 2014
Assets:	(unaudited)	(unaudited)
Current assets	\$ 901,604	\$ 365,253
Net property and equipment	3,520,459	3,354,082
Other noncurrent assets	232,960	213,214
Total assets	\$ 4,655,023	\$ 3,932,549
Liabilities and stockholders' equity:		
Current liabilities	\$ 892,832	\$ 425,025
Long-term debt	1,300,000	1,801,295
Other noncurrent liabilities	143,079	143,028
Stockholders' equity	2,319,112	1,563,201
Total liabilities and stockholders' equity	\$ 4,655,023	\$ 3,932,549

Laredo Petroleum, Inc.
Condensed consolidated statements of cash flows

(in thousands)	Three months ended March 31,	
	2015	2014
	(unaudited)	
Cash flows from operating activities:		
Net loss	\$ (472)	\$ (213)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Deferred income tax expense	3,643	107
Depletion, depreciation and amortization	71,942	49,607
Impairment expense	878	—
Non-cash stock-based compensation, net of amounts capitalized	4,788	4,329
Accretion of asset retirement obligations	579	415
Mark-to-market on derivatives:		
(Gain) loss on derivatives, net	(63,155)	31,112
Cash settlements received (paid) for matured derivatives, net	63,141	(1,431)
Cash settlements received for early terminations of derivatives, net	—	76,660
Change in net present value of deferred premiums paid for derivatives	43	65
Cash premiums paid for derivatives	(1,421)	(1,959)
Amortization of debt issuance costs	1,377	1,207
Write-off of debt issuance costs	—	124
Other	(1,575)	(47)
Cash flows from operations before changes in working capital	79,768	159,976
Changes in working capital	(54,086)	(32,181)
Changes in other noncurrent liabilities and fair value of performance unit awards	1,183	322
Net cash provided by operating activities	26,865	128,117
Cash flows from investing activities:		
Capital expenditures:		
Acquisition of mineral interests	—	(7,305)
Oil and natural gas properties	(243,733)	(187,040)
Midstream service assets	(20,434)	(10,520)
Other fixed assets	(3,919)	(3,369)
Investment in equity method investee	(14,495)	(11,300)
Proceeds from dispositions of capital assets, net of costs	35	268
Net cash used in investing activities	(282,546)	(219,266)
Cash flows from financing activities:		
Borrowings on Senior Secured Credit Facility	175,000	—
Payments on Senior Secured Credit Facility	(475,000)	—
Issuance of March 2023 Notes	350,000	—
Issuance of January 2022 Notes	—	450,000
Proceeds from issuance of common stock, net of offering costs	754,163	—
Other	(8,710)	(9,485)
Net cash provided by financing activities	795,453	440,515
Net increase in cash and cash equivalents	539,772	349,366
Cash and cash equivalents, beginning of period	29,321	198,153
Cash and cash equivalents, end of period	\$ 569,093	\$ 547,519

Laredo Petroleum, Inc.
Selected operating data

	Three months ended March 31,	
	2015	2014
	(unaudited)	
Sales volumes ⁽¹⁾ :		
Oil (MBbl)	2,172	1,421
NGL (MBbl)	989	—
Natural gas (MMcf)	6,680	6,076
Oil equivalents (MBOE) ⁽²⁾⁽³⁾	4,274	2,434
Average daily sales volumes (BOE/D) ⁽³⁾	47,487	27,041
% Oil	51%	58%
Average sales prices ⁽¹⁾ :		
Oil, realized (\$/Bbl) ⁽⁴⁾	\$ 41.73	\$ 91.78
NGL, realized (\$/Bbl) ⁽⁴⁾	\$ 13.34	\$ —
Natural gas, realized (\$/Mcf) ⁽⁴⁾	\$ 2.14	\$ 7.04
Average price, realized (\$/BOE) ⁽⁴⁾	\$ 27.64	\$ 71.17
Oil, hedged (\$/Bbl) ⁽⁵⁾	\$ 69.51	\$ 89.94
NGL, hedged (\$/Bbl) ⁽⁵⁾	\$ 13.34	\$ —
Natural gas, hedged (\$/Mcf) ⁽⁵⁾	\$ 2.35	\$ 6.92
Average price, hedged (\$/BOE) ⁽⁵⁾	\$ 42.08	\$ 69.79
Average costs per BOE sold ⁽¹⁾ :		
Lease operating expenses	\$ 7.58	\$ 8.95
Midstream service expenses	0.37	0.35
Production and ad valorem taxes	2.13	5.12
General and administrative ⁽⁶⁾	5.11	11.36
Depletion, depreciation and amortization	16.83	20.38
Total	<u>\$ 32.02</u>	<u>\$ 46.16</u>

- (1) For periods prior to January 1, 2015, we presented our sales volumes, average sales prices for oil and natural gas and average costs per BOE sold, which combined NGL with the natural gas stream, and did not separately report NGL. This change impacts the comparability of the two periods presented.
- (2) Bbl equivalents are calculated using a conversion rate of six Mcf per one Bbl.
- (3) The volumes presented are based on actual results and are not calculated using the rounded numbers presented in the table above.
- (4) Realized oil, NGL and natural gas prices are the actual prices realized at the wellhead after all adjustments for quality, transportation fees, geographical differentials, marketing bonuses or deductions and other factors affecting the price at the wellhead. The prices presented are based on actual results and are not calculated using the rounded numbers presented in the table above.
- (5) Hedged prices reflect the after-effect of our commodity hedging transactions on our average sales prices. Our calculation of such after-effects include current period settlements of matured commodity derivatives in accordance with GAAP and an adjustment to reflect premiums incurred previously or upon settlement that are attributable to instruments that settled in the period. The prices presented are based on actual results and are not calculated using the rounded numbers presented in the table above.
- (6) General and administrative includes non-cash stock-based compensation, net of amount capitalized, of \$4.8 million and \$4.3 million for the three months ended March 31, 2015 and 2014, respectively.

Laredo Petroleum, Inc.
Costs incurred

Costs incurred in the acquisition, exploration and development of oil and natural gas assets are presented below for the periods presented:

(in thousands)	Three months ended March 31,	
	2015	2014
	(unaudited)	
Property acquisition costs:		
Evaluated	\$ —	\$ 25
Unevaluated	—	7,280
Exploration	4,513	8,499
Development costs ⁽¹⁾	206,672	188,313
Total costs incurred	\$ 211,185	\$ 204,117

(1) The costs incurred for oil and natural gas development activities include \$0.5 million and \$0.6 million in asset retirement obligations for the three months ended March 31, 2015 and 2014, respectively.

Laredo Petroleum, Inc.
Supplemental reconciliation of GAAP to non-GAAP financial measures
(Unaudited)

Non-GAAP financial measures

The non-GAAP financial measures of Adjusted Net Income and Adjusted EBITDA, as defined by us, may not be comparable to similarly titled measures used by other companies. Therefore, these non-GAAP measures should be considered in conjunction with net income or loss and other performance measures prepared in accordance with GAAP, such as operating income or loss or cash flow from operating activities. Adjusted Net Income or Adjusted EBITDA should not be considered in isolation or as a substitute for GAAP measures, such as net income or loss, operating income or loss or any other GAAP measure of liquidity or financial performance.

Adjusted Net Income

Adjusted Net Income is a non-GAAP financial measure used by the Company to evaluate performance, prior to total gains or losses on derivatives, cash settlements of matured commodity derivatives, cash settlements on early terminated commodity derivatives, impairment expense, restructuring expenses, gains or losses on sale of assets, write-off of debt issuance costs and bad debt expense.

The following presents a reconciliation of net loss to Adjusted Net Income:

(in thousands, except for per share data, unaudited)	Three months ended March 31,	
	2015	2014
Net loss	\$ (472)	\$ (213)
Plus:		
(Gain) loss on derivatives, net	(63,155)	31,112
Cash settlements received (paid) for matured commodity derivatives, net	63,141	(1,431)
Cash settlements received for early terminations of commodity derivatives, net	—	76,660
Impairment expense	878	—
Restructuring expenses	6,042	—
Loss on disposal of assets, net	762	21
Write-off of debt issuance costs	—	124
	7,196	106,273
Income tax adjustment ⁽¹⁾	(2,760)	(37,270)
Adjusted Net Income	\$ 4,436	\$ 69,003
Adjusted Net Income per common share:		
Basic	\$ 0.03	\$ 0.49
Diluted	\$ 0.03	\$ 0.49
Weighted-average common shares outstanding:		
Basic	162,426	141,067
Diluted	162,426	141,067

(1) The income tax adjustment for the three months ended March 31, 2015 and 2014 is calculated by applying the estimated annual effective tax rate of 36% and 35%, respectively.

Adjusted EBITDA

Adjusted EBITDA is a non-GAAP financial measure that we define as net income or loss plus adjustments for interest expense, depletion, depreciation and amortization, impairment expense, restructuring expenses, write-off of debt issuance costs, bad debt expense, gains or losses on disposal of assets, total gains or losses on derivatives, cash settlements of matured commodity derivatives, cash settlements on early terminated commodity derivatives, premiums paid for derivatives that matured during the period, non-cash stock-based compensation and income tax expense or benefit. Adjusted EBITDA provides no information regarding a company's capital structure, borrowings, interest costs, capital expenditures, working capital movement or tax position. Adjusted EBITDA does not represent funds available for discretionary use because those funds are required for debt service, capital expenditures and working capital, income taxes, franchise taxes and other commitments and obligations. However, our management believes Adjusted EBITDA is useful to an investor in evaluating our operating performance because this measure:

- is widely used by investors in the oil and natural gas industry to measure a company's operating performance without regard to items excluded from the calculation of such term, which can vary substantially from company to company depending upon accounting methods, book value of assets, capital structure and the method by which assets were acquired, among other factors;
- helps investors to more meaningfully evaluate and compare the results of our operations from period to period by removing the effect of our capital structure from our operating structure; and
- is used by our management for various purposes, including as a measure of operating performance, in presentations to our board of directors and as a basis for strategic planning and forecasting.

There are significant limitations to the use of Adjusted EBITDA as a measure of performance, including the inability to analyze the effect of certain recurring and non-recurring items that materially affect our net income or loss, the lack of comparability of results of operations to different companies and the different methods of calculating Adjusted EBITDA reported by different companies. Our measurements of Adjusted EBITDA for financial reporting as compared to compliance under our debt agreements differ.

The following presents a reconciliation of net loss to Adjusted EBITDA:

(in thousands, unaudited)	Three months ended March 31,	
	2015	2014
Net loss	\$ (472)	\$ (213)
Plus:		
Interest expense	32,414	28,986
Depletion, depreciation and amortization	71,942	49,607
Impairment expense	878	—
Restructuring expenses	6,042	—
Write-off of debt issuance costs	—	124
Loss on disposal of assets, net	762	21
(Gain) loss on derivatives, net	(63,155)	31,112
Cash settlements received (paid) for matured commodity derivatives, net	63,141	(1,431)
Cash settlements received for early terminations of commodity derivatives, net	—	76,660
Premiums paid for derivatives that matured during the period ⁽¹⁾	(1,421)	(1,959)
Non-cash stock-based compensation, net of amounts capitalized	4,788	4,329
Deferred income tax expense	3,643	107
Adjusted EBITDA	\$ 118,562	\$ 187,343

(1) Reflects premiums incurred previously or upon settlement that are attributable to instruments settled in the respective periods presented.